

Case Study: The Contractor Office

The Contractor Office (TCO) provides web-based CRM/ERP software solutions for contractors and businesses in the home service industry. It quickly and easily monitors new and existing customers throughout the entire sales processes. TCO software is cost effective and requires no new installation. It provides vast amounts of sales data, enabling businesses to make sound and informed marketing decisions.

The Challenge

What if a corporation wants to run reports to view information about their franchises, while also allowing individual companies to run reports specific to their business? What if managers want specific data pertaining only to their department? A single report cannot provide all of the necessary information for so many different clients. Individual customizations are also useless if processing time does not keep up with real-time information.

Technology wise – how could we seamlessly integrate the different reporting within a Software as a Service (SaaS) application with true multi-tenant application?

The screen-shots below show the seamless integration of the Quadbase reporting system within our SaaS platform.



The Solution

The Contractor Office integrates Quadbase reporting engine seamless within our web-based system. The Quadbase-TCO partnership provides an easy to use system that customizes reports in real-time with just a few clicks.

TCO is being used by hundreds of users in North America, each logging in with their own credentials and viewing their own company data according to the permissions specified within their company.

Sources statistics

Custom (enter dates) From: 09/30/2008 Through: 10/30/2008 Reload

Sort By

Sources statistics report From: 9/30/08 To: 10/30/08											
Source Category	Source name	All leads	New leads	Sched. 1st. appt	1st appts	Const	Sold jobs	Sales by contract date	Sales by 1st install. date	%Slippage	%Exemption
Direct Mail	Modern Home	0	0	0	1	1	0	\$0	\$0	0%	0%
	Direct Savings Magazine	0	0	0	1	1	0	\$0	\$0	0%	0%
	RSVP Magazine	0	0	0	1	1	0	\$0	\$7,977.62	0%	0%